

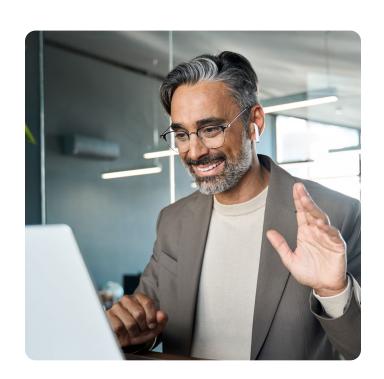
Frequently Asked Questions: License Management Programs

License Management isn't just a best practice. It's an essential one for cost-efficiency and ensuring your team has the right tools to be productive.

Why do I need a License Management Program?

Don't over pay for licenses you don't need. Ensure your IT team knows which licenses are in use and what isn't. Here are the most common issues:

- · Employees leave and licenses are not reassigned
- Project needs evolve and an app is no longer being used
- Licenses for the same software are purchased by different departments leading to unnecessary duplication
- Licensing requirements change and the organization hasn't adjusted



33%

of SaaS licenses are never used.

What are the benefits of a dedicated License Management Program?

An average organization invests \$10,000 per employee, per year, on software application licenses.

Yet 33% of SaaS licenses are never used. License Management programs can **eliminate license overspending** while license streamlining **increases productivity** and **manages security concerns**.

What does License Management from ConRes look like?

ConRes will **order and allocate your licenses as needed.** On average, our customers save 20% in license costs.

Here's our process:

- 1. Technical Account Manager evaluation of systems and needs.
- 2. Assess requirements and see what software and application tools are used.
- 3. Cancel or reassign licenses where it makes sense.
- 4. Manage ongoing license procurement and billing.
- 5. Monitor software package upgrades and renewals.

Our goal is to help get your license expenses in line and reduce administrative burden while keeping you within your allocated software budget. 20%

Our customers, on average, save 20% in license costs.



Microsoft Solutions Partner

ConRes is a proud partner of Microsoft, allowing us to better help and serve you and your business' needs.

With this specialization, we have the expertise to provide the right-fit solution that enables your organization to reduce unnecessary spending, increase productivity and manage security risks. Let's get started today.

How do I get started? Talk to ConRes today about how we can help manage your software and application license needs. Contact us at solutions@conres.com

